



MEDIORA
TRADING

COMPANY PROFILE
2026

GENERAL TRADING · IMPORT & EXPORT · TRADE CONSULTING

Mediterranean Roads. Global Reach.

Mediora Trading Ltd connects businesses with products and commercial opportunities across international markets, from our head office in Larnaca, Cyprus.

Trading across categories. Building business connections.

Mediora Trading is a general trading business engaged in import and export across diverse product categories, from food products, meat and olives to agricultural goods, technology and other commercial sectors.

Alongside trading, we advise businesses that want to import, export or enter new markets themselves. We aim to connect supply with demand by developing productive business relationships and responding to the evolving requirements of international trade. Our approach emphasises straightforward communication, commercial flexibility and a practical understanding of buyer and supplier needs.

Our mission

To help businesses access a diverse range of products and trading opportunities through professional relationships and responsive service.

Our vision

To grow as a recognised general trading partner, connecting businesses and markets across multiple industries.

WHAT WE STAND FOR

- **Integrity**
Clear and professional business communication.
- **Flexibility**
An adaptable approach to different product and sourcing requirements.
- **Relationships**
A focus on sustainable buyer and supplier connections.
- **Responsiveness**
Timely engagement with commercial inquiries.

Head office

Larnaca, Cyprus

Registered

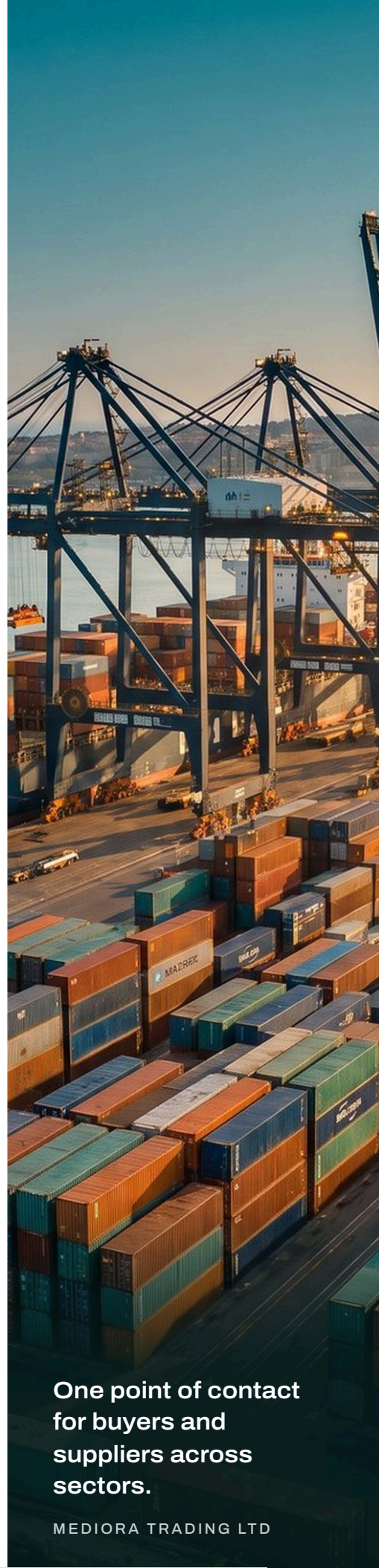
Republic of
Cyprus

Availability

24/7 for inquiries

**One point of contact
for buyers and
suppliers across
sectors.**

MEDIORA TRADING LTD



OUR TEAM

The people you'll deal with

Mediora Trading is led by its two managing directors. Contact either of them directly by email, phone or WhatsApp.



Jimmys Stefani
MANAGING DIRECTOR

Email j.stefani@medioratrading.com

Mobile **+357 99 408580**



WhatsApp Jimmys
Scan to start a chat



Andreas Christoforou
MANAGING DIRECTOR

Email a.christoforou@medioratrading.com

Mobile **+357 99 172691**



WhatsApp Andreas
Scan to start a chat

One point of contact

Buy, supply or get advice across all five lines of business through the same team.

Available 24/7

Send an inquiry at any time and we come back to you with the next step.

Based in Larnaca

Our head office is in Larnaca, Cyprus, between Europe, the Middle East and Africa.

General inquiries

For quotes, supply offers and consulting requests.

info@medioratrading.com
Larnaca 6035, Cyprus

Five lines of business. One trading partner.

Each line is discussed individually: specifications, origin, quantities and delivery terms are agreed per inquiry.



01

Meat & Food Products

Meat and other food products across selected categories. Share the product type, cut or format, frozen or chilled status, packaging, quantity and destination.



02

Olives & Agricultural Goods

Olives, Mediterranean produce and other agricultural goods. Share the variety, grade, processing or packaging preference, quantity and destination.



03

Technology & Electronics

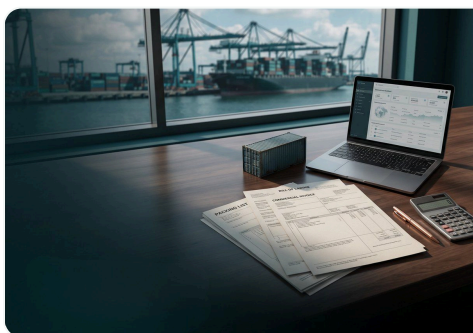
Technology products, electronic goods and related equipment, subject to availability. Share the model, specifications, quantity and target market.



04

General Trading

Additional products and sectors, considered according to sourcing capabilities, supplier availability and commercial requirements.



05

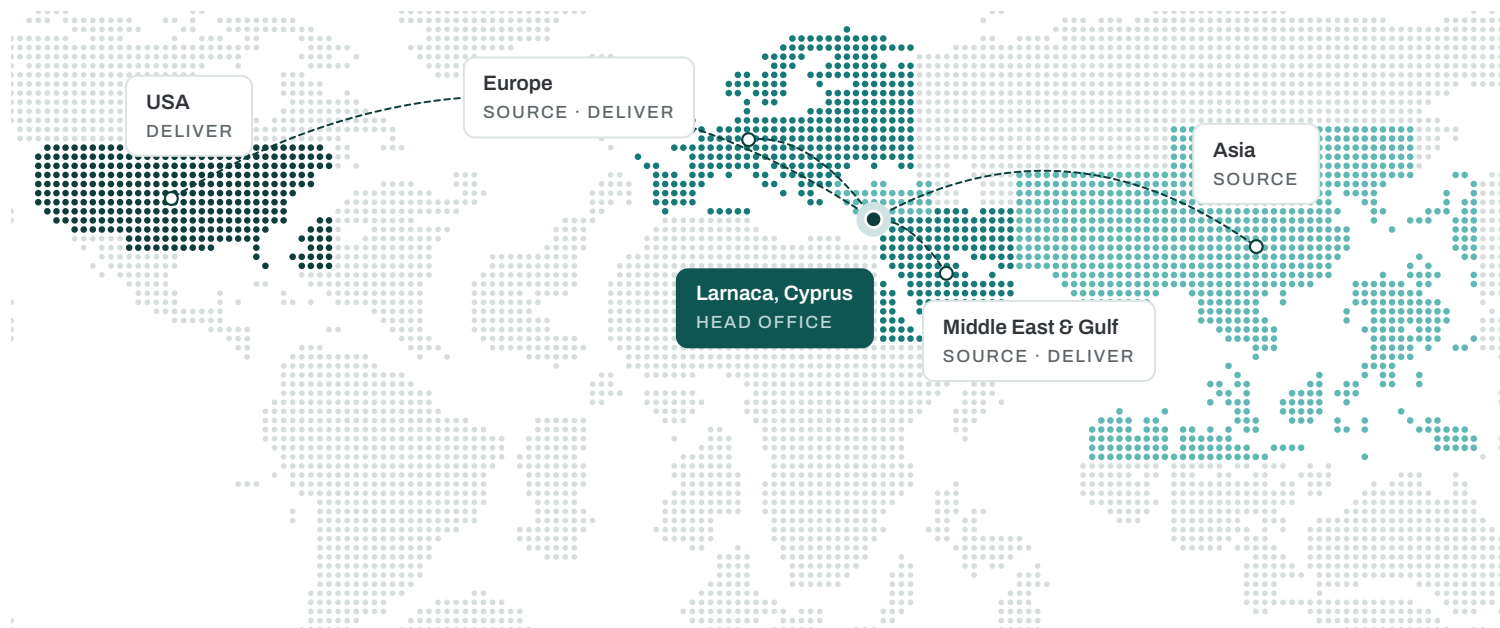
Trade Consulting

Market entry, supplier sourcing, documentation guidance and trade terms for companies building their own import or export activity. The same team that handles our own trade advises yours, with practical guidance based on real transactions.

Quantities, availability and terms are agreed individually for each inquiry. The more detail you share, the faster we can review it.

Where we trade

From our head office in Larnaca, we source products from Europe, the Middle East and Asia, and deliver to buyers in Cyprus, Europe, the Middle East and the USA.



● Source & deliver ● Source ● Deliver

WE SOURCE FROM

Supply regions

Europe

Middle East & Gulf

Asia

WE DELIVER TO

Buyer markets

Cyprus

Europe

Middle East & Gulf

USA

How we support your trade

Whether you are buying or selling, we work with you from the first requirement to the commercial details.



Import & Export

Supporting discussions around cross-border buying and selling opportunities.



Product Sourcing

Reviewing product requirements and potential supplier options.



Wholesale & B2B Trade

Engaging with business buyers and suppliers on volume-based inquiries.



Trade Coordination

Discussing documentation, logistics and delivery requirements with relevant partners where applicable.

FOR SUPPLIERS

Producers & exporters

- Reach buyers in new markets
- Volume-based, repeat orders
- Support with trade terms

FOR BUYERS

Wholesalers & distributors

- One contact across sectors
- Sourcing to your specifications
- Clear quotes and next steps

CAPABILITIES AT A GLANCE

Import

Export

Product sourcing

Wholesale & B2B

Trade coordination

Market entry

Supplier evaluation

Documentation guidance

Logistics & trade terms

Advice from people who **trade every day**

The team that handles our own import and export work advises companies that want to build or grow their international trade.

01

Market Entry

Find out which markets suit your product before you commit to a first shipment.

- Market and demand overview
- Import requirements and restrictions
- Landed-cost estimate for your product

02

Supplier Sourcing & Evaluation

Identify reliable producers and compare offers before you place an order.

- Shortlist of potential producers
- Comparison of offers and samples
- Support preparing first orders

03

Documentation Guidance

Understand the paperwork a shipment needs so goods clear customs without delays.

- Commercial invoice and packing list
- Certificates of origin and product certificates
- Labelling and customs classification basics

04

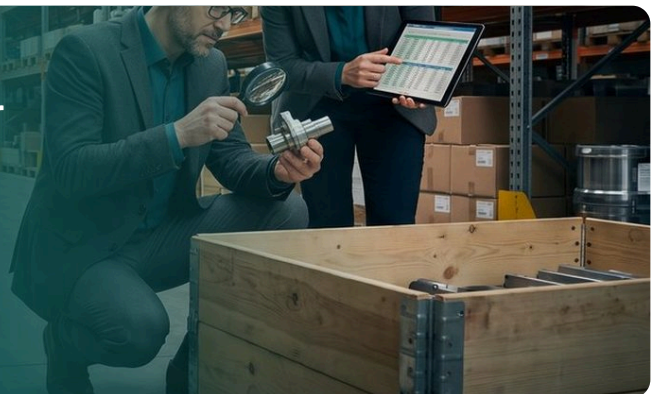
Logistics & Trade Terms

Choose the right shipping terms so you know who carries cost and risk at every stage.

- Choosing Incoterms such as FOB, CIF and DAP
- Shipping options and realistic timelines
- Who is responsible from loading to delivery

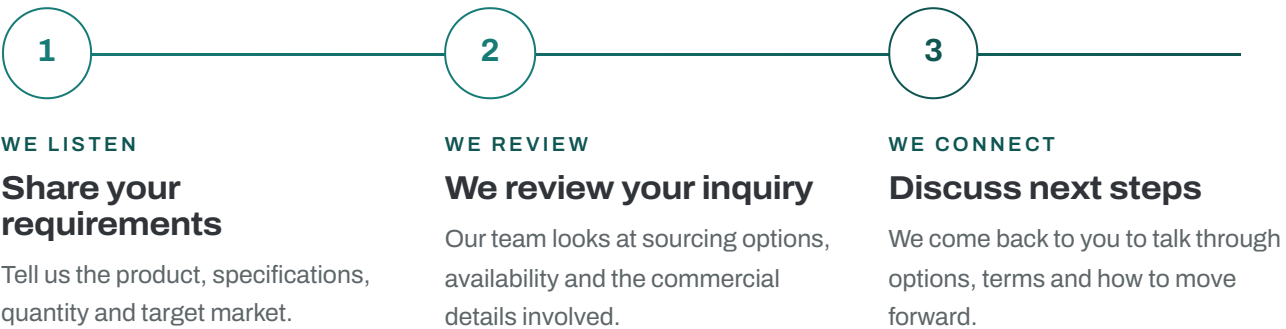
Tell us your goal. We review your situation. You get practical advice and next steps.

Choose “Consulting” when you contact us and tell us about your business and goals.



Three steps to a trading conversation

A simple path from your first message to a clear next step.



INQUIRY CHECKLIST

What to include when you contact us

A short note is plenty. Details speed up our review.

Product	Type, variety, model or cut
Specifications	Grade, format, frozen or chilled, technical specs
Quantity	Volume per order and expected frequency
Packaging	Preferred packaging or labelling
Destination	Delivery country or target market
Timing	When you need the goods

Buy

Source products to your specifications.

Supply

Offer your products to our buyers.

Partnership

Build a longer-term trading relationship.

Consulting

Get advice for your own trade.

Clear terms, from loading to delivery

Delivery terms are agreed per inquiry using Incoterms® 2020, so both sides know who arranges transport and who carries the risk at each stage. These are the terms buyers ask about most.

TERM	THE SELLER ARRANGES	RISK PASSES TO THE BUYER
EXW Ex Works	Goods ready for collection at the seller's premises.	When the goods are made available. The buyer handles transport and export clearance.
FOB Free on Board	Export clearance and loading on the vessel at the port of shipment.	Once the goods are on board. The buyer pays sea freight and insurance.
CIF Cost, Insurance & Freight	Export clearance, sea freight and minimum insurance to the destination port.	Once the goods are on board at the port of shipment.
DAP Delivered at Place	Transport to the agreed destination, ready for unloading.	At the destination. The buyer handles import clearance and duties.
DDP Delivered Duty Paid	Transport, import clearance and duties to the agreed destination.	At the destination, with import duties already paid.

SHIPPING DOCUMENTS

What a shipment usually needs

- ☐ Commercial invoice and packing list
- ☐ Bill of lading or air waybill
- ☐ Certificate of origin
- ☐ Product certificates, such as health certificates for food
- ☐ Labelling that meets the destination market's rules

COMPANY INFORMATION

Mediora Trading Ltd

Registered in	Republic of Cyprus
Head office	Larnaca 6035, Cyprus
Email	info@medioratrading.com
Phone	+357 99 408580 +357 99 172691
Website	medioratrading.com

CONTACT

Let's trade together.

Whether you produce, export or buy in volume, tell us what you're looking for and we'll come back to you with the next step.

EMAIL

info@medioratrading.com

PHONE

+357 99 408580

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HEAD OFFICE

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website

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